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Washington Coordinator for the [REDACTED]  
Program

13 November 1958

Chief, Industrial Division, ORR

Instruction on the Submission of Requirements for [REDACTED]

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REF : St/I Notice Number 198, 4 November 1958

25X1X4 [REDACTED] 1. The proposed "Instructions" contains much information and guidance that should help our analysts to prepare more effective requirements.

2. It is agreed that it is desirable to develop a priority system to hold the number of requirements to a manageable size. The system proposed, however, is somewhat arbitrary. The Soviet electronics industry, for example, deserves inclusion in the first priority category. The existence of priority intelligence gaps in this industry has been underscored in both the last annual EIC report and in post mortems to NIE's.

3. The point made in B 2 f, that sometimes lower priority categories need special attention because of their association with higher priority categories (e.g. fuels for guided missiles) needs to be emphasized. It is not made sufficiently clear that the analyst should assign numbers 1 or 2 priorities in such cases.

4. Para. B 2 e should be subdivided so as to give prominence to the three priority categories. In order to reduce confusion between categories and priorities, it is suggested that the former be lettered and the latter numbered.

5. Objection has been raised to the linking of requirements to finished intelligence. The nature of the objection suggests that it would be desirable to explain the sense in which the term "finished" is used, so as to dispell the notion that it might be related to basic research reports as against contribution to estimates.

6. The Soviet machine building industry, now omitted from the list of categories, should be included. Inclusion is justified both in terms of priority and feasibility of coverage. Analysts would be expected to exercise discretion in the choice of priority machinery products. The observation of plant expansion and conversion to other activities are believed to be as readily observable and as

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deserving of coverage as other activities now included.

7. The failure to provide for coverage of submarine construction is noted with concern.

8. It is suggested that Category 11 be changed to read, "Transportation and Transportation Equipment Industry."

9. Is it proper to ration targets among analysts? If necessary, to exclude certain requests shouldn't all requests compete on their merits? At any rate, the principle of rationing on the basis of half of the number of requests above, five may merely serve to inflate the number of requests and therefore evade the effort to limit the number of requests honored per analyst.

10. It is understood that the Washington coordinator may find it necessary to limit the number of targets included in any one brief. At the same time it is suggested that where this action is necessary, that it not be taken without consulting the requester.

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